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Technical Professional for IBM Software (IBM Security)
IBM in Greece is interested in recruiting graduate or senior undergraduate students for an internship as a Technical Professional.

The selected candidate will work closely with the software group team to provide software solutions to client's needs, therefore contribute to their success. Primary responsibilities include:

- Develop and maintain knowledge to address client's business issues (business, industry or technology pressures) with solutions that improve the client's ROI.
- Articulate and/or demonstrate the benefits to the client of IBM products, solutions and/or services matched to the client's technical environment and needs.
- Create client value propositions which are tailored to the client's specific business need and technical environment and are superior to those of the competition.
- Assure proposed solutions would work in the client's technical environment.

The learning opportunities for the right candidate are: in depth knowledge of IBM Software product portfolio, experience in dealing with customers in a very challenging environment.

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Please send your CV in English to kleftake@gr.ibm.com. Deadline for submission of CVs December 8th, 2017 For further information please contact Ms Eleni Kleftaki, + 30 210 6881370.